### Agents & Brokers: Selling in the Marketplace

## HealthCare.gov

# Your Marketplace Weekly Recap

The **Marketplace Weekly Digest** is your weekly recap on the Marketplace, including announcements and important dates and deadlines for agents and brokers.



#### Special Announcements

- Beginning in early 2019, Marketplace consumers may have a limited range of plan categories to choose from (instead of all available categories) during their special enrollment period (SEP) window.
   Learn more.
- Remind your clients that they MUST pay their first month's
  premium by the due date for their coverage to take effect. If they
  don't, they may lose their coverage. For additional information, visit
  this website.
- Agent and broker frequently asked question (FAQ) of the week: Will I
  be able to complete enrollments or make updates to existing
  enrollments using an approved Direct Enrollment (DE) partner's
  website outside of the annual Open Enrollment Period?



#### Help Consumers in Need All Year

- Consumers who experience a qualifying life event can enroll in or change plans outside of Open Enrollment through an SEP. <u>Learn</u> more about SEPs.
- Help On Demand is a consumer referral service that helps you
  connect with more consumers in need of assistance to maximize your
  Marketplace enrollments. <u>Learn more about how to register for Help
  On Demand</u>, and how to maximize your participation.
- Small businesses with one to 50 employees can enroll in <u>Small</u>
  <u>Business Health Options Program (SHOP) coverage</u> any time of year.



#### Plan Year 2019 Registration and Training

- Be sure to <u>complete Marketplace registration and training for plan</u> <u>year 2019</u> to assist consumers year-round!
- Are you wondering what your registration status is? The <u>Marketplace Registration Tracker</u> allows you to look up your Marketplace registration status using your National Producer Number and ZIP Code.



#### **New Tools and Enhancements**

- The Private Partner Enrollment and Client Management Capabilities
   Directory may be able to help you find approved partners to assist
   consumers with eligibility determinations, enrollments, year-round
   account management for Marketplace plans, and much more. <u>Check</u>
   <u>out the Directory</u>.
- All episodes of the <u>Marketplace Original Series: Agent and Broker Learning On Demand</u> are online. Click the link to binge watch the whole series!
- See the accompanying <u>Companion Guide</u> to the video series for supplementary information and links to other useful resources.
- The <u>FAQs for Agents and Brokers website</u> has been updated! Find
  answers to your questions with ease by browsing the topic categories

or searching using keywords.

Have questions? Check the <u>FAQs for Agents and Brokers</u> and this list of websites and Call Centers to find the right contact.

